

## Senior Services

**A Single Point of Contact Senior Services Coordinator will refer and coordinate the services you need, including:**

- Contractors
- Handymen
- Housekeeping
- Clean-out Specialists
- Professional downsizers: assistance with deciding what should be sold, stored, moved, or donated
- Design specialists to do layouts of furniture in the new home
- Oversight of the Real Estate Professionals
- Estate Sale Experts
- Charitable Donations
- Household Goods Move Services
- Professionals to assist with packing and unpacking

As your move progresses, we will consult with you and provide you with reputable resources to assist you. We will arrange for estimates, schedule appointments, follow up to ensure service satisfaction, and confirm that you are getting everything you need.

**You will decide whom you want to hire and pay only for the services you approve.**

As a full-service, boutique relocation company, Pearce Plus recognizes the stresses that surround making a move. For our senior clients and their families, the decision to leave a family home and move into a retirement community is major and can be daunting. Moving from a larger home to a smaller space creates additional apprehension.

Where do you begin? Can you do it yourself? Are there resources that can help? What about the sale of the home? ...There are so many things to think about.

With over 30 years of experience relocating families all over the country, Pearce Plus has both the knowledge and resources to guide you through this overwhelming process. Our Senior Services Coordinator focuses on each client's individual needs, providing expert advice and offering guidance every step of the way. She is at your side from the beginning of the process until you are happily settled in to your new home.



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# Pearce Plus Senior Services

## We Make It Simple

Pearce Plus works closely with retirement communities to deliver a stress-free relocation experience for senior clients and to ensure an effective, timely and orderly move.

The program was conceptualized and designed by Maureen Campbell, President of Pearce Plus, and Jean Cherni, who serves as the company's Executive Advisor and Consultant on all issues relating to seniors. Very simply, the Pearce Plus program, which many senior communities use in their marketing efforts, facilitates the moving process for older individuals. As a relocation company, we are well-positioned to address the increasing needs of our senior population. We continually add resources that will facilitate the needs of seniors and their adult children.

By partnering with many varied resources, we ensure that you have access to moving and downsizing resources that are reasonably priced and highly reputable. These include painters and handymen for odd jobs necessary to get a house in good shape, estate sales professionals, de-clutter experts, economical movers and packers, and reputable charities for donations. We arrange for their services. They provide an estimate, you hire them and pay them directly. We follow up to ensure you are happy with their service.

The most critical component of our service is our objective, knowledgeable oversight of the real estate process. When seniors work with Realtors we recommend and whose activities we monitor, the results are positive. From requiring in-depth pricing broker market analyses to reviewing the marketing strategy to discussing the pros and cons of household improvements, we will advocate on your behalf from the beginning of the moving process to the end.

## Anywhere in the Country

- Whether you are moving locally or across the country, Pearce Plus can address your needs. As a relocation company, we are affiliated with Worldwide Employee Relocation Council, Relocation Directors Council, Leading Real Estate Companies of the World and other organizations. Pearce Plus utilizes the best real estate companies and move resources, and the most highly trained agents to meet the expectations of our retirement communities and their depositors.
- **Pricing:** The professional guidance, expertise, coordination, and oversight offered by Pearce Plus comes at no additional cost to you. Our compensation is earned through our affiliate Realtors or by special arrangement with our retirement communities. You are responsible for paying for the normal and customary move services that you engage: contractors, handymen, downsizers, Realtors, household goods move services, and whatever else you require.